



You can be recognised as a
Retirement Living Professional

- ✓ **Certified Sales Professional**
- ✓ **Certified Village Manager**

Soon you'll be able to earn a
Credential from the Property Council
of Australia as a Certified Sales
Professional or Certified Village
Manager.

Achieving a Credential is verification
that you've attained certain
requirements prescribed by an
independent body.

The Process

- Complete the Property Council of Australia's online Retirement Living Code of Conduct course
- Complete a written assessment based on the Retirement Living Management Capability Model
- Have an interview with an assessor/coach
- Complete an ethics commitment

**Recognition for
high-quality
Sales Professionals and
Village Managers**

Why apply for the Credential?



Be recognised as a high-quality professional



Ensure you can create great communities



Career and professional achievement



Endorsed by industry leaders

The seven Domains



**Attributes needed to earn
the Credential**

The Credential is based on the **Retirement Living Management Capability Model** which:

- identifies the attributes of high-quality village sale professionals and village managers.
- is endorsed by industry leaders
- is backed by current research and evidence.

The attributes are contained in the seven Domains:

- Operations
- Governance and Compliance
- Self-Management
- Change and Innovation
- Community Engagement
- Population Wellness
- Sales Professionalism

Pick up the Management Capability Model Guide for a full description of each Domain.

**Receive a
Certificate of
Achievement plus a
digital badge from
Credly**

**Interested in applying?
awisemove.com.au/industry**